DEPARTMENT OF BUDGET AND FISCAL SERVICES
NOTICE & REQUEST FOR SOLE SOURCE

TO: Chief Procurement Officer

FROM: Tony Velasco - DIT

Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Description of goods, services, or construction to be procured:
Radio Equipment, Replacement Parts, Accessories and Services

2. Vendor/Contractor/Service Provider Name:	3. Amount of Request:
Dailey Wells Communications, Inc.	$ 1,000,000.00
4. Term of Contract: (Shall not exceed 12 months), if applicable	5. Prior Sole Source Ref No.
From: 8/28/2016 To: 8/27/2017	675

6. The good, service, or construction has the following unique features, characteristics, or capabilities:

The City and County of Honolulu has purchased and installed an Enhanced Digital Access Communications Systems (EDACS) manufactured by M/A-COM, Inc., now known as Harris Corporation. This system provides the critical Public Safety and Public Service communications for the agencies throughout the island of Oahu Hawaii.

At this time, the City has installed the EDACS equipment and system, which falls under Harris Corporation intellectual property rights and the proprietary protocols represent a patent, copyright or secret process and are, therefore, currently only available from the manufacturer, Harris Corporation.

7. How the unique features, characteristics, or capabilities of the goods, service or construction are essential for the agency?

The City and County utilizes EDACS system for emergency responders' communications. As stated above, only Harris equipment will operate on the City's EDACS system, due to proprietary and intellectual property held by Harris.

8. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services, or construction.

EDACS equipment for this system falls under Harris Corporation's intellectual property rights and the proprietary protocols represent a patent, copyright or secret process and are, therefore, currently only available from the manufacturer, Harris Corporation which authorizes Dailey Wells as an authorized dealer/representative.

9. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the agency needs.

Dailey Wells is the only authorized Network Solution Provider that can provide the equipment, replacement parts, accessories, and services to the City and County of Honolulu. Attached is an authorized dealer list from Harris website: https://www.harris.com/radios-dealer-locator

10. **Person that will be responsible for managing this procurement:**	
Department/Division: Department of Information Technology Contact Name/Title: Tony Velasco / CHIEF OF DATA PROCESSING	Phone Number: 768-7888 E-mail Address: tvelasco@honolulu.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

I certify that to the best of my knowledge, that the information provided above is true, correct, that there is no conflict of interest related to this procurement, and that the goods, services, or construction are available through only one source.

-for- Department Head — JUN 27 2016 Date

Reserved for BFS Use Only

Date Notice Posted: _____

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer
Department of Budget and Fiscal Services
530 South King Street, Room 115
Honolulu, Hawaii 96813
bfspurchasing@honolulu.gov

Chief Procurement Officer's comments:

☐ APPROVED ☐ DISAPPROVED ☐ NO ACTION REQUIRED _____
Chief Procurement Officer Date

HARRIS®

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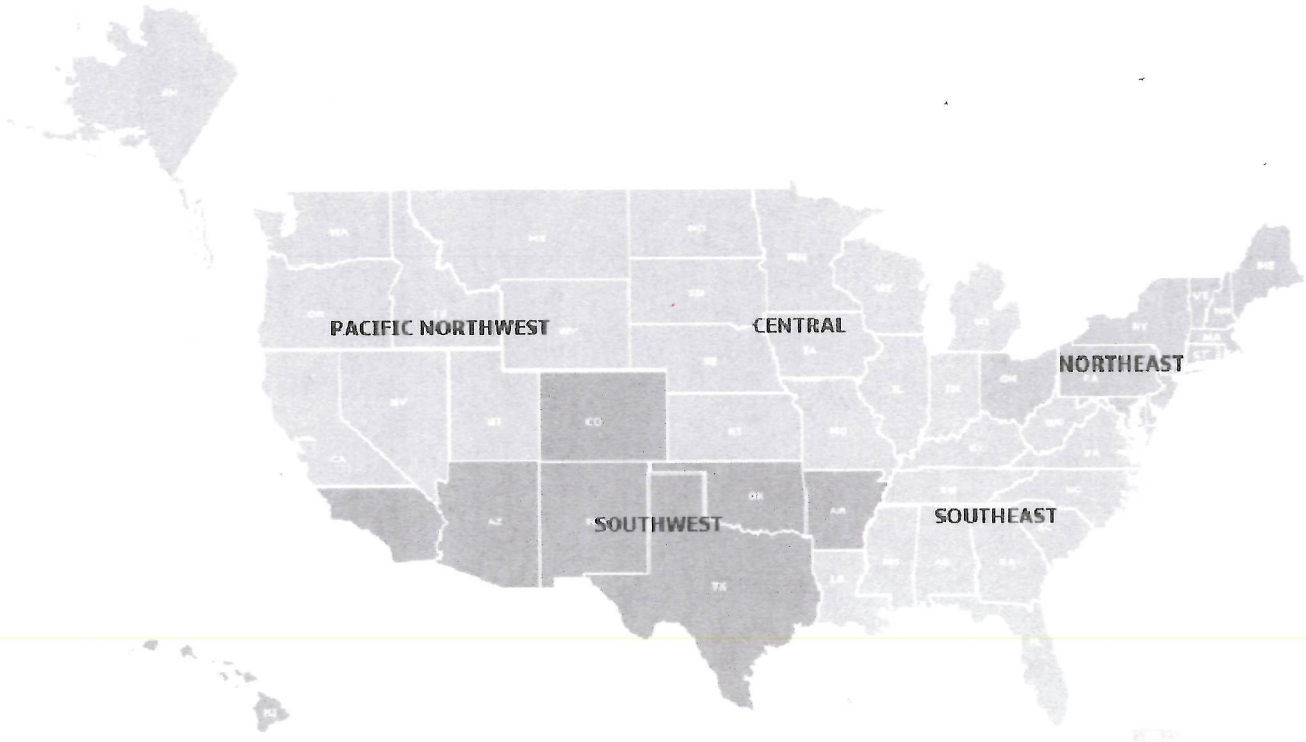
Menu

(search)

Radios Dealer Locator



CENTRAL

RACOM Corporation
201 West State Street
Marshalltown, IA 50158
www.racom.net (http://www.racom.net)
800.722.6643

NORTHEAST

Eastern Communications, Ltd.
48-14 36th Street
Long Island City, NY 11101
www.easterncommunications.com (http://www.easterncommunications.com)
718.729.2044

PACIFIC NORTHWEST

White Cloud Marketing & Distribution, LLC
663 Main Ave. E.
Twin Falls, ID 83301
877-454-6891

SOUTHEAST

Communications International, Inc.
4450 US Highway 1
Vero Beach, FL 32967
www.ask4ci.com (http://www.ask4ci.com)
888.275.4244

SOUTHWEST

Dailey & Wells Communications, Inc.
3440 East Houston Street
San Antonio, TX 78219
www.dwcomm.com (/www.dwcomm.com)
210.893.6500

INTERNATIONAL

Located outside the U.S.?

Contact Harris directly. (http://harrisradio.com/contact-harris/)

BECOME A DEALER

Want to become a Harris dealer?

Contact Us Today (mailto:PSPC_IndirectSales@harris.com?Subject=I'd%20like%20more%20information%20on%20becoming%20a%20Harris%20dealer)

Stock Quote: HRS

Last Trade: 78.49

Change: -2.49

High: 80.20

Low: 78.42

Volume: 1,426,213

Data provided by Nasdaq.
Minimum 15 minute delay. Disclaimer (/stock-quote-disclaimer)

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