



DEPARTMENT OF BUDGET AND FISCAL SERVICES  
NOTICE & REQUEST FOR SOLE SOURCE

PURCHASING DIV  
BUDGET & FINANCIAL SVCS  
C&C OF HONOLULU

PUR647857  
16 MAR 30 AM 8:31  
SEC B

TO: Chief Procurement Officer  
FROM: Information Technology/Technical Support  
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Description of goods, services, or construction to be procured:  
The Pictometry Integrated System provides orthogonal and oblique aerial imagery as well as a software product to further utilize the imagery in support of the City and County of Honolulu's 911 system.

2. Vendor/Contractor/Service Provider Name: Pictometry International	3. Amount of Request: \$ 1,322,631.93
4. Term of Contract: (Shall not exceed 12 months), if applicable From: Upon receipt approval from Purchasing and Corporate Counsel To: for a 6 year contract	5. Prior Sole Source Ref No. 626

6. The good, service, or construction has the following unique features, characteristics, or capabilities:  
Pictometry International is the only vendor providing geo-registered oblique digitally collected imagery in Hawaii. Pictometry International holds 31 U.S. patents issued and in force and 27 pending U.S. patent applications that relate to various aspects of capturing, processing, displaying and using geo-referenced aerial imagery. The patents give Pictometry International exclusive rights regarding their imaging methods and technology. Pictometry's product is the current and only product that integrates with the City and County of Honolulu's 911 system.

7. How the unique features, characteristics, or capabilities of the goods, service or construction are essential for the agency?  
Pictometry's patented technology is considered a global leader in digital and oblique aerial imaging. These visual information systems are extremely helpful in critical mapping applications especially those relating to homeland security, 911 and public safety agencies such as the Honolulu Police Department, Honolulu Fire Department and Emergency Medical Services. First responders are able to save time and lives by utilizing the image capture process.

8. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services, or construction.  
Pictometry's product is the current and only product that integrates with the City and County of Honolulu's 911 system.

9. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the agency needs.  
None to our knowledge.

<p>10. <b>Person that will be responsible for managing this procurement:</b>          Department/Division: Information Technology/Technical Support</p> <p>Contact Name/Title: Kevin Sugimoto, Data Processing Systems Analyst II</p>	<p>Phone Number: 768-7845</p> <p>E-mail Address: ksugimoto@honolulu.gov</p>
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Department shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

***I certify that to the best of my knowledge, that the information provided above is true, correct, that there is no conflict of interest related to this procurement, and that the goods, services, or construction are available through only one source.***



Department Head

MAR 28 2016

Date

**Reserved for BFS Use Only**

Date Notice Posted: \_\_\_\_\_

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer  
Department of Budget and Fiscal Services  
530 South King Street, Room 115  
Honolulu, Hawaii 96813  
[bfspurchasing@honolulu.gov](mailto:bfspurchasing@honolulu.gov)

Chief Procurement Officer's comments:

APPROVED     DISAPPROVED     NO ACTION REQUIRED

\_\_\_\_\_  
Chief Procurement Officer

\_\_\_\_\_  
Date